



## Connect - Communicate - Control™

*Our Therapeutic Expertise Includes:*

- Allergy/Asthma
  - Anti-Infectives
  - Bioequivalence
  - Cardiology
  - Dermatology
  - Devices & Delivery Systems
  - Endocrinology
  - Gastroenterology
  - Gerontology
  - Hematology
  - Infectious Diseases
  - Men's Studies
  - Metabolic Disease
  - Nephrology
  - Neurology
  - Oncology
  - Ophthalmology
  - Orthopedics
  - Pain Management
  - Pediatric Studies
  - Psychiatry/Psychology
  - Pulmonary/Respiratory
  - Surgery & Rehabilitation
  - Traumatology & Critical Care
  - Urology
  - Women's Studies
- ...and many more!*

Clinical Trials Information Management Experts since 1991

## Get to Know the Experienced CRO: CRITERIUM

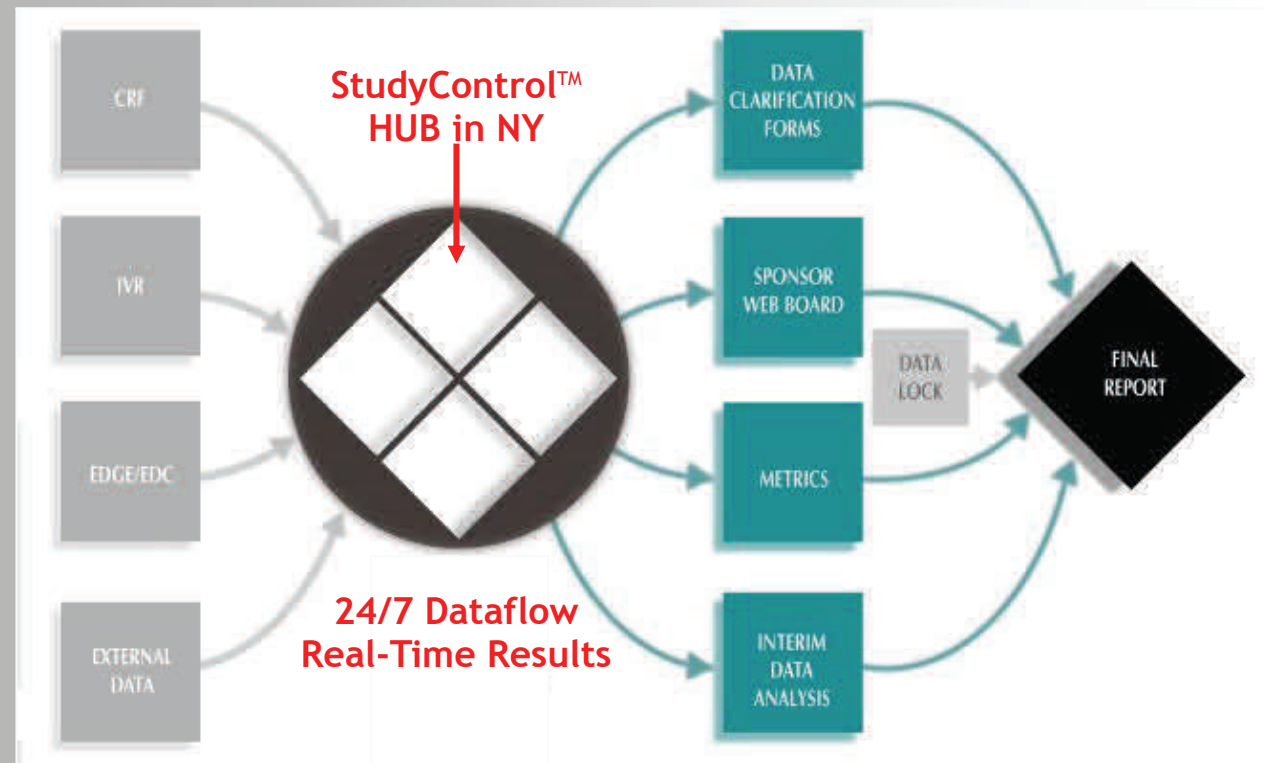
- ❖ Full service - everything from initial study design to final clinical summary
- ❖ An experienced project leader is assigned to a dedicated multifunctional team
- ❖ Our CRAs have experience across all of the major therapeutic areas
- ❖ ALL have gone through GCP/ICH comprehensive training programs
- ❖ Medically qualified staff members are assigned from each therapeutic area

- ❖ Detailed & comprehensive planning, communications and action steps *are our signature*
- ❖ Clearly defined roles & responsibilities, deliverables & milestones
- ❖ Regular team updates & meetings (Criterion, Sponsor, & Vendors)
- ❖ Global Expertise, Local In-Country Connections

**RESULT:** Achieving or exceeding the most aggressive timelines

**HOW?:** By combining the best of People, Processes & Technologies

## How do we run the BEST Clinical Trials?



### StudyControl™ Seamlessly Manages Your Trial Work Flow

**START with:** Highly experienced data, information management and technology teams

**ADD in:** Clinical trial work flow managed via StudyControl™:

- ❖ Integrates data, systems and processes: IVRS, EDC, Fax-scanned forms/CRF, and paper forms *(if/when necessary)*
- ❖ Operates through a secured VPN
- ❖ Designed to meet high-level regulatory compliance requirements
- ❖ Can accommodate any reporting or organizational need
- ❖ Highly flexible - sets up fast - easy to use

**RESULT:**

A complete information management package with significant time and cost savings.

## Our Service Offerings are Extensive

CRITERIUM's Clinical Trial Service Matrix ACROSS ALL PHASES					
Phase I	Phase II	Phase III	Registration/Ph IIIb	Launch	Phase IV
Protocol Design & Development					
Project & Data Management					
CRF Design & Distribution					
Site Solicitation & Qualification					
Study Monitoring: Clinical, Medical & Safety					
Translational Research					
Trial Rescue Services					
Remote Management Tools					
EDC - Electronic Data Capture					
Data & Report Management					
Biostatistics & Analysis					
Risk Management					
BE/TE - Bioequivalence/Therapeutic Equivalence Studies					
IVRS & IWRS - PLUS - ePRO & Patient Diaries					
Report Writing					
MedDRA & WHO Drug Coding					
CTM Management					
Regulatory Consulting					
Special Assessments					
Phase I	Phase II	Phase III	Registration/Ph IIIb	Launch	Phase IV

## It's the Details that keep our Trials Efficient

### Criterion Smart CRFs

- ❖ Electronic or paper
- ❖ Fields are preprogrammed and fed directly into StudyControl™
- ❖ Integrated with other data sources (ECG, LAB, IVR)
- ❖ Real time, *right from study start-up*

### Criterion IVR & IWR since 1991

- ❖ Uses phone as primary method of documenting patient reported outcomes (ePRO)
- ❖ Patients need a simple and reliable way to report their information - *while it's fresh in their minds*
- ❖ Sponsors have access to the most up-to-date patient data 24/7
- ❖ Manage recruitment & patient screening
- ❖ Registration & randomization
- ❖ Routine drug supply & inventory control
- ❖ Automated data alerts & checks

### Criterion EDGE —

- Electronic Data Global Entry*
- ❖ Maximizes worldwide data collection
- ❖ Information management in real time
- ❖ Fewer data entry errors & site queries
- ❖ *Works even where the local infrastructure does not support direct EDC entry*

- ❖ EDGE uses our Smart CRFs
- ❖ Integrates directly with data from field sites using EDC

### External Data — ECG and Lab Reports

- ❖ StudyControl™ system incorporates external data and documents
- ❖ Works with Labs, ECG, and Imaging service providers

### Data Clarification Forms

- ❖ Generated within StudyControl™ - *from the beginning of the study*
- ❖ Continuously integrates, queries, and cleans all the data at all stages
- ❖ Reduces field monitoring costs
- ❖ Maintains aggressive study schedules
- ❖ Manages external data source providers

### Sponsor Web Board

- ❖ Customized Web board stores and organizes data
- ❖ Deliver and view up-to-the-minute reports - *anywhere in the world*
- ❖ See current, comprehensive information on ALL aspects of study progress
- ❖ Respond to incoming data, optimize

- ❖ progress and efficiency of the study
- ❖ Resolve potential issues

### Metrics & Interim Data Analysis

- ❖ Customized reports developed and transmitted during study
- ❖ Advises about potential mid-course corrections
- ❖ Implements real-time data
- ❖ Makes interim analysis *during the trial* fast and easy

### Clinical Liaisons/In-House Monitors "Changing the Field Monitor's Role"

- ❖ Clean and correct data before the field monitor makes site visit
- ❖ Streamlines the CRA's on-site role
- ❖ Troubleshoot patient enrollment and source documents
- ❖ Frees field monitors to assist with critical site management issues
- ❖ Reduces the number of days to complete on-site queries
- ❖ Trims the number of site visits
- ❖ Decreases days needed in the field
- ❖ Identify potential problems - *before they arise*
- ❖ Reduces the cost of field monitoring per patient by as much as half *(when compared with traditional monitoring)*

# CRITERIUM Clinical Research INDIA Pvt Ltd



**Welcome!**

- ❖ Criterium staff is compliant with SOPs, ICH-GCP and regulatory requirements
- ❖ We at Criterium are committed to provide you with Excellence and Quality Service
- ❖ Criterium India provides expert consultation on all aspects of your comprehensive projects
- ❖ Criterium India has associations with major vendors
- ❖ We provide a customized collaboration tailored to bring complete customer satisfaction
- ❖ Criterium India provides a complete package – from study initiation to final study report
- ❖ Utilizing Criterium’s services is a superlative choice for your compound
- ❖ At Criterium India we provide you with competitive pricing

**RESULT: Achieving or exceeding the most aggressive timelines**

**HOW?: By combining the best of People, Processes & Technologies**

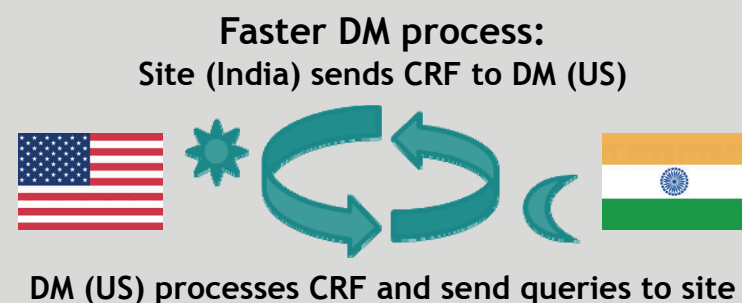
## The Criterium Connection: India-to-USA

### DM in New York (HQ)

CRF data entry and query generation are completed over a day-night cycle between the USA HQ and India, in a maximum of 48 hours. From time of initial completion when the CRF is sent via email/fax to USA DM, it is processed during the day there, while it is still night in India. Thus the cycle for response is shortened because of global time savings.

### IXR in Florida

We provide IVR (Interactive Voice Response) services where we integrate IWR (Interactive Web Reporting) services and IVRS in a unified database for 24/7 real-time interaction with the callers - sites and patients!



**Example of how IVR works:** IVR applications ask the patients if they have experienced any adverse events. If they answer yes, a fax or email goes to the site to request follow up with the patients to determine the exact description of the AE. **Faster workflow = faster AE resolution.**

## Our India In-Country Experience: Since 2005

Indication*	Phase	Sites	Patients
Head and Neck Cancer	II/III	21	197
Diarrhea	III	6	32
HIV	PK	11	35
Gastric and gastro-esophageal cancer	II B	8	44
Traveler's Diarrhea	III	14	244
BA/BE	I	3	24-48
Gastric Cancer	III	60	740
Parkinson's Disease	III	18	91
Seizures	II	8	41
Bi-Polar Disorder	III	49	321
Anxiety, Depression, Schizophrenia, Bipolar Disorder	I-III	>100	>800
Thrombosis	III	60	740

\*Partial list of studies, we also have global expertise in other indications: Asthma & Allergy, Cardiology, Dermatology, Infectious Disease, Medical Devices, Urology

## It's a Global Team with a Local base

### Project Management & Monitoring

- ❖ Criterium India brings to the table extensive experience in various types of studies
- ❖ Criterium India monitors understand that while site selection is a key to executing a successful study, timely patient enrollment and valid clinical data are also critical to the results of each study
- ❖ Criterium India has shown precise and proven aptitude to accelerate vital processes
- ❖ We have a defined Organizational Structure and Operating Ethos under an established leadership
- ❖ Criterium India integrates with global counterparts and brings international work experience to a sponsor
- ❖ Criterium India staff are located in major cities
- ❖ Our proactive project management team utilizes risk-based management practices to identify and assess risks

### Site Database / Site Management

- ❖ Criterium India has a large investigator database across various therapeutic areas
- ❖ At Criterium India we maintain a strong relationship with Investigative sites across all 5 regions (E,W,N,S,C) inclusive of government hospitals, private clinics and recognized institutes
- ❖ We have a thorough understanding of local customs and work diligently with Investigators for meticulous submissions and approvals
- ❖ Criterium India motivates sites to achieve their monthly patient recruitment and retention, using various methods: advertising, GP's referrals, and other channels
- ❖ At Criterium India we aid in providing shorter recruitment timelines and higher patient compliance

### Regulatory Support

- ❖ Criterium India local staff manage the complete regulatory submission process along with experienced regulatory support

- ❖ Criterium India ensures timely reporting of all safety events during the progress of the study as per the updated regulatory requirements

### Training & Development

- ❖ Criterium India maintains ongoing training for updated regulatory, ICH-GCP, and SOPs of its skilled personnel

### Business Development

- ❖ We have expanded and relocated! Our NEW offices in India are: 701 7th Floor, Tower 1, Montreal Business Center, Survey No. 272, Baner Road, Pune 411045 **Come Visit Us!**



Innovative  
Clinical Research  
Solutions  
- Since 1991 -

# Get To Know Us!

## Where do you go from here?

Our Therapeutic Experience:	<a href="http://www.criteriuminc.com/expertise.php">http://www.criteriuminc.com/expertise.php</a>
Our ONCOLOGY Consortia:	<a href="http://www.criteriuminc.com/occ.php">http://www.criteriuminc.com/occ.php</a>
Our Trial Services:	<a href="http://www.criteriuminc.com/services.php">http://www.criteriuminc.com/services.php</a>
Our (Partial) Client List:	<a href="http://www.criteriuminc.com/part_client.php">http://www.criteriuminc.com/part_client.php</a>
Our Customer's Comments:	<a href="http://www.criteriuminc.com/testimonials.php">http://www.criteriuminc.com/testimonials.php</a>
Our Client Services List:	<a href="http://www.criteriuminc.com/client_services.php">http://www.criteriuminc.com/client_services.php</a>
Our Case Study examples:	<a href="http://www.criteriuminc.com/case_studies.php">http://www.criteriuminc.com/case_studies.php</a>

**We invite you to join our list of satisfied clients!**

“At Criterium, Connect♦Communicate♦Control™, reflects the commitment of our people to providing real-time information, processes, and technologies. Our high-trust relationships result in high-performing teams.”

*-John Hudak, MBA, Founder, CEO*

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